

India Trade Promotion Organisation

(Figures in Lakh)

	Actual 2021-22			BE 2022-23			RE 2022-23			BE 2023-24		
	Income	Expenditure	Net	Income	Expenditure	Net	Income	Expenditure	Net	Income	Expenditure	Net
Foreign Fairs												
Foreign Fair- SELF FINANCED	300.39	241.36	59.03	500.00	460.00	40.00	927.65	855.57	72.08	900.00	825.00	75.00
Foreign Fair- UNDER GRANT	26.25	31.88	(5.63)	400.00	390.00	10.00	915.75	845.18	70.57	1,000.00	930.00	70.00
A TOTAL- Activities Abroad	326.64	273.24	53.40	900.00	850.00	50.00	1,843.40	1,700.75	142.65	1,900.00	1,755.00	145.00
Domestic Activities												
INDIA INTERNATIONAL TRADE FAIR	4,546.18	432.95	4,113.23	5,490.00	1,253.25	4,236.75	6,200.00	976.50	5,223.50	7,195.00	1,193.25	6,001.75
DOMESTIC FAIRS OTHER THAN IITF	-	-	-	7,967.50	2,355.50	5,612.00	8,447.91	2,352.20	6,095.71	5,779.50	1,776.00	4,003.50
THIRD PARTY FAIRS	2,964.45	202.27	2,762.18	9,500.00	400.00	9,100.00	17,500.00	600.00	16,900.00	23,647.39	1,000.00	22,647.39
F & B AND OTHERS	190.93	55.98	134.95	400.00	100.00	300.00	350.00	100.00	250.00	900.00	300.00	600.00
B TOTAL-Activities in India	7,701.56	691.20	7,010.36	23,357.50	4,108.75	19,248.75	32,497.91	4,028.70	28,469.21	37,521.89	4,269.25	33,252.64
Expenses & Non-operating Incomes												
EMPLOYEE COST		8,367.44	(8,367.44)		8,452.25	(8,452.25)		8,750.00	(8,750.00)		8,815.00	(8,815.00)
OFFICE EXPENSES		1,625.98	(1,625.98)		1,372.50	(1,372.50)		1,391.00	(1,391.00)		1,753.25	(1,753.25)
MAINTENANCE OF PRAGATI MAIDAN		1,038.63	(1,038.63)		3,672.50	(3,672.50)		1,620.00	(1,620.00)		6,307.50	(6,307.50)
INTEREST & DIVIDEND	1,213.25		1,213.25	850.00		850.00	1,500.00		1,500.00	2,100.00		2,100.00
FINANCIAL ADJUSTMENTS & OTHERS	3,720.81	219.33	3,501.48	180.00	137.00	43.00	489.00	135.00	354.00	250.00	122.00	128.00
INTEREST COST		-	-		4,202.93	(4,202.93)		20.00	(20.00)		5,730.00	(5,730.00)
DEPRECIATION		143.20	(143.20)		9,360.39	(9,360.39)		125.00	(125.00)		10,550.00	(10,550.00)
EXCEPTIONAL ITEMS		1,694.92	(1,694.92)									
C TOTAL- Other Income & Expenditure	4,934.06	13,089.50	(8,155.44)	1,030.00	27,197.57	(26,167.57)	1,989.00	12,041.00	(10,052.00)	2,350.00	33,277.75	(30,927.75)
Income Capitalized	(5,044.97)	(507.03)	(4,537.94)				(17,000.00)	NET				
Net Surplus/ Loss	7,917.29	13,546.91	(5,629.62)	25,287.50	32,156.32	(6,868.82)	19,330.31	17,770.45	1,559.86	41,771.89	39,302.00	2,469.89

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(Figures in Lakh)

REVISED ESTIMATES 2022-23				
				(Rs in lakhs)
S. No.	Fair	Income	Expenses	Net
	INDIA INTERNATIONAL TRADE FAIR 11/21	6,200.00	976.50	5,223.50
		6,200.00	976.50	5,223.50
	DOMESTIC FAIRS	-		
	Aahar -The International Food & Hospitality Fair			
1	04/2022	2,687.11	600.00	2,087.11
2	DELHI BOOK FAIR 12/2022	49.12	40.00	9.12
3	STATIONARY FAIR 12/2022	31.68	25.00	6.68
4	INDIA INTERNATIONAL FOOTWEAR FAIR 07/2022	319.50	150.00	169.50
5	INDIA INTERNATIONAL SECURITY EXPO 9/2022	138.50	86.90	51.60
	Aahar -The International Food & Hospitality Fair			
6	03/2023	4,000.00	900.00	3,100.00
7	INDIA INTL LEATHER FAIR, CHENNAI 02/2023			-
8	East Himalayan Expo 02/2023	66.00	60.00	6.00
9	Nakshatra 2/2023	44.00	39.50	4.50
10	India Leather & Accessories Fair ,Kolkata 9/2022	62.00	50.80	11.20
11	India Intl Leather Fair Chennai 02/2023	1,050.00	400.00	650.00
	Total	8,447.91	2,352.20	6,095.71
	FOREIGN FAIR-Self Financed			
1	Summer Fancy Food,Newyork 6/2022	85.40	82.95	2.45
2	Sial food fair Canada 4/2022	16.50	15.50	1.00
3	Fine food Australia 9/2022	69.75	66.38	3.37
4	Thessolanki intl 09 2022	44.92	40.33	4.59
5	Sial food fair Paris 10/2022	528.91	488.89	40.02
6	Winter fancy food show (USA) 1/2023	41.90	36.27	5.63
7	Saitex show South Africa 06 /2022	43.77	39.75	4.02
8	Foodex Japan 3/2023	96.50	85.50	11.00
	Total	927.65	855.57	72.08
	FOREIGN FAIR-Under Grant			-
1	Fime USA 07/2022	78.77	79.14	0.37
2	Marseille 09/2022	95.38	90.45	4.93
3	Expo Nacional Mexico 9/2022	104.45	96.85	7.60
4	Malaysia India Trade Fair 10/2022	87.75	71.46	16.29
5	Beauty world Dubai 11/2022	94.10	91.58	2.52
6	Intersec Dubai 1/2023	110.06	106.50	3.56
7	India show Ulaanbaatar Mongolia 11/2022	27.36	26.20	1.16
8	AFL Artigiano Milan 12/2022	241.63	212.50	29.13
9	Meditech Africa & Nonwoven tech Africa 2/2023	66.30	61.75	4.55
10	Stationery fair Istanbul Turkey 02/2023	9.95	8.75	1.20
	Total	915.75	845.18	144.16
	Third party events	17,500.00	600.00	16,900.00
	F & B and others	350.00	100.00	250.00

India Trade Promotion Organisation

(Figures in Lakh)

BUDGET ESTIMATES 2023-24				
S. No.	Fair	(Rs in lakhs)		
		Income	Expenses	Net
	INDIA INTERNATIONAL TRADE FAIR 11/2023	7,195.00	1,193.25	6,001.75
		7,195.00	1,193.25	6,001.75
	Domestic Fairs Other than IITF			
1	Aahar international 3/2024	4,000.00	825.00	3,175.00
2	Delhi book fair 08/2023	80.00	55.00	25.00
3	Stationery fair 08/2023	40.00	27.50	12.50
4	India International footwear fair 08/2023	275.00	150.00	125.00
5	India International Security Expo 09/2023	100.00	65.00	35.00
6	Nakshtra 2/2024	27.50	22.50	5.00
7	India Leather & Accessories Fair Kolkata 9/2023	55.00	52.00	3.00
8	India International Leather fair 02/2024	1,000.00	400.00	600.00
9	Smart city Expo/Convergence Expo 1/2024	75.00	60.00	15.00
10	Ladakh trade fair 6/203	40.00	39.00	1.00
11	India Wellness Expo 1/2024	42.00	40.00	2.00
12	East Himalayan Expo 10/2023	45.00	40.00	5.00
		5,779.50	1,776.00	4,003.50
	Third Party Fairs	13,200.00	500.00	12,700.00
	Tentative income for G-20 Summit	10,447.39	500.00	9,947.39
	Total	23,647.39	1,000.00	22,647.39
	F & B and others	900.00	300.00	600.00
		900.00	300.00	600.00
	Foreign Fair- SELF FINANCED			
	Various fairs	900.00	825.00	75.00
	Total	900.00	825.00	75.00
	Foreign Fair-Budgeted			
	Various fairs	1,000.00	930.00	70.00
	Total	1,000.00	930.00	70.00

INDIA TRADE PROMOTION ORGANISATION			
INDIA INTERNATIONAL TRADE FAIR			
(Rs in lakhs)			
Income -Sale Accounts	Actuals	R.E 2022-23	B.E 2023-24
Space rent	3,945.56	5,460.00	6,250.00
Electricity /Water charges recovery	20.80	36.00	100.00
Sale of entry tickets/seasonal passes	334.60	393.84	450.00
Recovery of various services provided	131.47	199.30	200.00
Advertisement-Fair guides/Hoarding	3.03	35.86	45.00
Branding/sponsorship	93.99	50.00	100.00
Misc. income	16.73	25.00	50.00
Total	4,546.18	6,200.00	7,195.00
Indirect Expenses			
Nakshatra 2/2023	23.89	50.00	50.00
Culture Programme	0.13	3.00	10.00
KINFRA, Kochi	0.08	20.00	40.00
Maint. of Pragati Maidan-conservancy	33.46	35.00	50.00
Maint. of Pragati Maidan-electrical	21.80	300.00	325.00
Maint. of Pragati Maidan-Horticulture	11.17	20.00	20.00
Repairs, Renewal and Maintenance	1.31	45.00	75.00
Construction & Decoration	114.01	115.00	125.00
Electricity & Water charges	44.47	125.00	150.00
Commission	7.27	17.50	50.00
Travelling & Conveyance	28.23	25.00	30.00
Insurance	-	1.25	1.50
Advertisement expenses	-	5.00	5.00
Security Services-others	46.40	60.00	70.00
Publicity expenses	48.53	50.00	75.00
Postage, telephone expenses	1.58	1.25	1.75
Entertainment expenses	4.03	7.50	12.50
Gift & presentation	-	1.00	2.50
Printing & Stationery	20.12	20.00	25.00
Misc. expenses	26.47	75.00	75.00
Total	432.95	976.50	1,193.25
Net Surplus	4,113.23	5,223.50	6,001.75

India Trade Promotion Organisation

(Figures in Lakh)

ESTABLISHMENT EXPENSES				
	<i>(Rs in lakhs)</i>			
Particulars	B.E 2022-23	Actuals 2021-22	R.E 2022-23	B.E 2023-24
1 Salary and allowances	5,575.00	5,255.68	5,500.00	5,575.00
2 Others perks & Allowances	620.00	712.44	740.00	800.00
3 Contribution to Provident Fund	560.00	526.42	560.00	570.00
4 Electricity /Water charges recovery	160.00	135.60	140.00	175.00
5 Gratuity Fund Contribution	580.00	553.10	600.00	625.00
6 Leave Encashment	450.00	467.81	485.00	500.00
7 Compensation against Employment- Deceased Employees	50.00	62.00	60.00	60.00
8 Medical Expenses	275.00	319.51	325.00	300.00
9 Staff Welfare and others	30.00	56.37	40.00	35.00
10 Liveries to staff	2.25			
Total	8,302.25	8,088.93	8,450.00	8,640.00
11 Nakshatra 2/2023	150.00	278.51	300.00	175.00
Grand Total	8,452.25	8,367.44	8,750.00	8,815.00

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(Figures in Lakh)

OFFICE EXPENSES					
				(Rs in lakhs)	
	<i>PARTICULARS</i>	<i>B.E 2022-23</i>	<i>Actual 2021-22</i>	<i>R.E 2022-23</i>	<i>B.E 2023-24</i>
1	Corporate Social Responsibility expenses		371.37	-	-
2	Electricity and water charges	220.00	69.20	100.00	125.00
3	Security services expenses	615.00	615.33	640.00	850.00
4	Repair & Maintenance expenses	150.00	135.49	250.00	300.00
5	Legal & Professional charges	130.00	87.23	100.00	120.00
6	Salaries and wages	5.00	31.82	32.50	35.00
7	Staff welfare		2.07	5.00	7.50
8	Publicity expenses	2.50	4.24	2.50	2.00
9	Travelling and conveyance	5.00	6.58	7.50	9.00
10	Deputation abroad	5.00	-	2.00	5.00
11	Postage, Telegrams and Telephone	27.50	19.91	27.50	27.50
12	Nakshatra 2/2023	30.00	27.61	30.00	30.00
13	Books and Periodicals	3.50	1.20	2.50	3.50
14	KINFRA, Kochi	6.00	4.16	5.00	6.00
15	Maint. of Pragati Maidan-conservancy	21.00	0.47	3.50	4.00
16	Maint. of Pragati Maidan-electrical	8.00	6.33	8.00	8.00
17	Maint. of Pragati Maidan-Horticulture	25.00	19.31	22.00	25.00
18	Insurance	10.00	8.99	10.00	11.00
19	Gift and presentation	3.00	-	7.00	10.00
20	Advertisement expenses	3.00	2.36	3.00	5.00
21	Bank charges	0.50	0.15	1.50	1.50
22	Seminar and Training expenses	2.00	0.05	2.00	2.25
23	Sitting fee to Directors	5.00	4.00	5.00	5.00
24	Audit fee	10.50	9.50	9.50	11.00
25	Interest	15.00	118.87	25.00	25.00
26	Misc. expenses	50.00	47.83	55.00	75.00
27	Maintenance of Pragati Maidan-conservancy	20.00	31.91	35.00	50.00
	Grand Total	1,372.50	1,625.98	1,391.00	1,753.25

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(Figures in Lakh)

MAINTENANCE OF PRAGATI MAIDAN				
				(Rs in lakhs)
<i>Particulars</i>	<i>B.E 2022-23</i>	<i>Actuals 2021-22</i>	<i>R.E 2022-23</i>	<i>B.E 2023-24</i>
1 Maintenance of Pragati Maidan -Civil Works	150.00	157.74	200.00	210.00
2 Maintenance of Pragati Maidan- Conservancy	225.00	95.22	365.00	410.00
3 Maintenance of Pragati Maidan - Electrical	500.00	404.86	550.00	700.00
4 Electricity /Water charges recovery	30.00	6.74	25.00	30.00
5 Advertisement Expenses	7.50		5.00	7.50
6 Electricity Charges & Water	60.00	25.95	75.00	150.00
7 O & M cost of new halls	1500.00	-	-	2,000.00
8 Convention center maintenance expenses-CBRE	-	-	-	2,000.00
9 Rates & Taxes	1200.00	348.12	400.00	800.00
Grand Total	3,672.50	1,038.63	1,620.00	6,307.50

India Trade Promotion Organisation

(Figures in Lakh)

FINANCIAL ADJUSTMENTS & OTHERS												
									(Rs in lakhs)			
Particulars	B.E 2022-23			R.E 2022-23			B.E 2023-24					
	Income	Expenses	Net	Income	Expenses	Net	Income	Expenses	Net			
1 Depreciation & Amortization		8,090.00	-	8,090.00		125.00	-	125.00	10,550.00	-	10,550.00	
2 Provisions & Write Off		75.00	-	75.00		100.00	-	100.00	75.00	-	75.00	
3 Electricity /Water charges recovery		50.00	-	50.00	50.00	10.00	40.00		20.00	-	20.00	
4 Provisions/ OSL No Longer Required	60.00			60.00	25.00		25.00	30.00			30.00	
5 Interest- Advances To Staff	20.00			20.00	20.00		20.00	20.00			20.00	
6 Interest- Income Tax refund	-			-	94.00		94.00	-			-	
7 Difference In Exchange (Net)		2.00	-	2.00		5.00	-	5.00		7.00	-	7.00
8 Miscellaneous	100.00	10.00		90.00	300.00	20.00	280.00	200.00	20.00		180.00	
Grand Total	180.00	8,227.00	-	8,047.00	489.00	260.00	229.00	250.00	10,672.00	-	10,422.00	

INDIA TRADE PROMOTION ORGANISATION				
CAPITAL BUDGET				
				(Rs in lakhs)
S.NO	NAME OF THE WORK	BE 2022-23	RE 2022-23	BE 2023-24
INFLOWS				
1	Loan funding for IECC	52,351.00	25,584.00	14,811.00
2	Electricity /Water charges recovery	5,549.00	-	-
		57,900.00	25,584.00	14,811.00
OUTFLOWS				
1 IECC Project				
a	Advance to Contractors	51,026.00	25,584.00	24,811.00
b	Repayment of loan	2,635.00	2,635.00	2,635.00
c	Interest on loan	977.68	4,250.00	930.00
	Nakshatra 2/2023	54,638.68	32,469.00	28,376.00
2 Equity contribution				
	KINFRA, Kochi	1,000.00	-	-
Maint. of Pragati Maidan-conservancy				
3 Maint. of Pragati Maidan-electrical				
a	Maint. of Pragati Maidan-Horticulture	200.00	75.00	150.00
b	computerization-Head office	100.00	30.00	50.00
c	Furniture & Fixture-Head office	25.00	20.00	20.00
d	Furniture & Fixture-Regional office	1.00	1.00	1.00
e	Office Equipment-Head office	30.00	25.00	25.00
f	Office Equipment-Regional office	1.00	1.00	1.00
g	Furniture & Fixture-New office Building			100.00
h	E-Enablement Project (ERP)	200.00		1,000.00
i	Development/Procurement of software	50.00	10.00	50.00
		607.00	162.00	1,397.00
4 LOANS & ADVANCES				
a	House Building Advance	55.00	40.00	40.00
b	Conveyance Advance	30.00	15.00	15.00
c	Festival Advance	24.00	24.00	20.00
d	Computer Advance	5.00	5.00	5.00
e	Marriage Advance	32.00	20.00	20.00
f	Household/Recreation Equipment Advance	55.00	40.00	40.00
g	Education Advance	10.00	5.00	10.00
		211.00	149.00	150.00
Total Outflows (incl. IECC)		56,456.68	32,780.00	29,923.00